	POST: BUSINESS MANAGER – GRADE 12		
SKILLS/ ABILITY/ EXPERIENCE	TO DO WHAT?	HOW WELL? NOW OR WITH TRAINING?	HOW IMPORTANT AT THE TIME OF APPOINTMENT?
KNOWLEDGE			
Qualifications  Degree plus a recognised professional qualification in finance, accounting, or business/administration	To demonstrate the necessary levels of academic and business achievement to undertake a senior business management role	Essential	5
Certificate/Diploma in School Business Management	To provide the theoretical context for school business management	Highly desirable	4
Knowledge/Experience At least 5 years' experience of strategic senior or middle management gained preferably, although not necessarily, within a school	To demonstrate the ability to build, develop and manage teams	Now	5
An excellent understanding and at least 5 years' practical experience at a senior level in one or more of the key disciplines (Finance, HR, Business Administration) ideally gained within an educational setting	To lead teams supporting the business functions of the school	Now	5
Demonstrable expertise in financial management procedures and the management of large budgets	To prepare and monitor budgets and to ensure correct financial procedures are adhered to across the school	Now Desirable	5

	POST: B	POST: BUSINESS MANAGER – GRADE 12		
SKILLS/ ABILITY/ EXPERIENCE	TO DO WHAT?	HOW WELL? NOW OR WITH TRAINING?	HOW IMPORTANT AT THE TIME OF APPOINTMENT?	
Knowledge/experience of facilities management, including Health and Safety	To lead the site management function and line manage the site team	Now	4	
Experience of managing large and complex projects	To manage a range of special projects as directed by the Executive Head Teacher	NOW	4	
MENTAL SKILLS				
Ability to analyse and interpret a range of complex information	To run reports, analyse data and present information to the Leadership team and Governors	Now	5	
Work planning skills (long term planning)	To effectively plan, prioritise and organise the work of the teams for which the post holder is responsible	Now	5	
	To undertake long/medium term financial planning			
	To contribute to the strategic vision for the school as a member of SLT and to plan, lead and implement organisational change			
	To manage complex projects			
INTERPERSONAL & COMMUNICATION SKILLS				
Ability to communicate information and ideas effectively to a wide range of audiences,	To develop and maintain effective working relationships with colleagues, pupils and "partners"	Now	5	

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SKILLS/ ABILITY/ EXPERIENCE	TO DO WHAT?	HOW WELL? NOW OR WITH TRAINING?	HOW IMPORTANT AT THE TIME OF APPOINTMENT?
through excellent written and oral communication skills	of the school (Parents, Governors, Visitors, outside agencies and contractors etc.)		
	To be an effective ambassador for the school within the local community		
PHYSICAL SKILLS			
Highly developed ICT skills	To operate a variety of computer systems and to produce reports, correspondence and documentation	Now	5
	To manage the school's IT systems		
INITIATIVE & INDEPENDENCE			
Ability to work on own initiative and to organise/prioritise own workload and that of the team	To work independently and to make decisions as a member of the Senior Leadership Team	Ability now	5
PHYSICAL DEMANDS			
Limited			
MENTAL DEMANDS			
Ability to concentrate on detailed work for long periods of time		Now	5

	POST: BUSINESS MANAGER – GRADE 12		
SKILLS/ ABILITY/ EXPERIENCE	TO DO WHAT?	HOW WELL? NOW OR WITH TRAINING?	HOW IMPORTANT AT THE TIME OF APPOINTMENT?
Ability to deal with conflicting priorities and cope with considerable pressure	To analyse complex data, produce financial information and work on detailed reports, project briefs etc  To manage interruptions and conflicting demands and to meet deadlines	Now	5
EMOTIONAL DEMANDS			
Occasional			
RESPONSIBILITY FOR PEOPLE			
Understanding of key safeguarding issues and procedures	To ensure correct reporting and monitoring of any safeguarding issues arising across the school;	Good understanding now	5
	To maintain appropriate levels of confidentiality and data security in respect of personal / pupil / colleague information;		
Understanding/previous experience of Health and Safety management	To manage the H&S function	Desirable	4
RESPONSIBILITY FOR SUPERVISION			
Previous experience of staff management (at a strategic senior or middle management level)	To manage a variety of school support teams including undertaking appraisals and performance	Now	5

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SKILLS/ ABILITY/ EXPERIENCE	TO DO WHAT?	HOW WELL? NOW OR WITH TRAINING?	HOW IMPORTANT AT THE TIME OF APPOINTMENT?
	management, providing guidance and support, setting priorities and dealing with problems		
FINANCIAL RESPONSIBILITY			
Ability to manage large budgets	To plan and prepare budgets and to ensure correct financial procedures are adhered to across the school	Now	5
RESPONSIBILITY FOR PHYSICAL RESOURCES			
Ability/experience in using school computer systems (SIMS, TUCASI etc) and general office systems (MS Word, Excel etc)	To design and produce documentation and correspondence; maintain financial systems and records; run reports and analyse data	Now	4
Ability/experience in asset management	To be responsible for the asset register and to oversee repairs and maintenance to equipment	Desirable	3